

Understanding Autoship

The purpose of Autoship is to ensure that you and your customers never run out of the supplements and essential oils that you need. Many things in our lives are on autoship. For example, internet service or your magazine subscriptions are on autoship. However, your internet service doesn't come with all the great rewards our autoship program does. With our Autoship Rewards program you can qualify for free products and as an added benefit with Autoship of \$100+ PV, qualify for bonuses on your team with the Fast Start Bonus, and the Power of Three Bonus. If you are not on \$100 Autoship, you lose out on all these extra bonuses.

You as a distributor automatically receive 25% off all products just for signing up to be a distributor, no Autoship required!

Autoship Rewards Credit

When you commit to being on an Autoship of at least \$50 PV (Personal Volume) in a single order each month you start earning Autoship Rewards Credit on your PV (up to 100 product credits per month). You can then do additional Autoship orders of \$50+ PV that will earn you Autoship Rewards Credit. Preferred Customers can also qualify for Autoship Rewards. ****Remember, you must have \$100 PV on Autoship to be eligible for the Fast Start Bonus and the Power of Three Bonus.**

The percentage of Autoship Rewards Credits you earn is based on how many months of Autoship you have completed.

- 10% for months 1-3
- 15% for months 4-6
- 20% for months 7-9
- 25% for months 10-12
- 30% on months 13+

You can redeem your Autoship Rewards Credits towards full PV products only, a \$3 charge applies when redeeming the credits. Autoship Rewards Credits expire 12 months from when issued.



If for any reason you miss a month of your \$100 Autoship, you lose all your credits and build up of percentage and you start over.

Fast Start Bonus - 4 levels

When you commit to \$100+ PV on your Autoship you are eligible for the Fast Start Bonus.

1st Level: when you bring a new distributor onto your team, you earn 20% off their personal volume purchases for their first 30 days.

2nd Level: when one of your direct distributors brings a new distributor onto their team, they earn 20% and you earn 10% off their personal volume purchases for their first 30 days.

3rd Level: you earn 5%.

4th Level: you earn 3%.



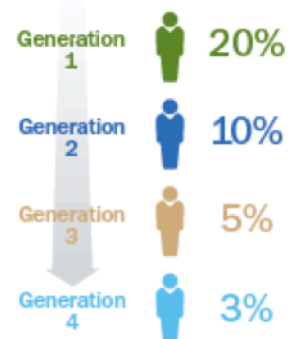
If for any reason you miss the month of your \$100 Autoship when you bring on a new team member you are not eligible

Why Autoship?

- Free Products
- Always have your product on hand
- Qualify for bonuses
- Ability to change order and date
- Delivery right to your door.
- 40% discount on LLW Supplements (90 day minimum).

Fast Start Bonus (Paid Weekly)

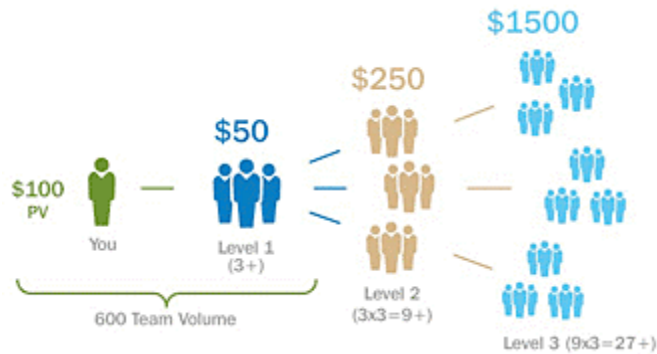
Paid on New Enrollee volume for their first 30 days. Enroller must be on 100 PV autoship to participate



for the Fast Start Bonus.

Power of Three Bonus – Team volume \$600

When you commit to \$100+ PV on your Autoship you are eligible for the Power of Three Bonus.



When you are ready to add new distributors onto your team you work on the Power of Three. You need to have at least three distributors directly under you that are on \$100 Autoship (these can be your personal recruits or one of your upline's recruits, I like to have at least four distributors directly under me).

With your own personal Autoship plus the three distributors directly under you on Autoship, that puts you at \$400 in Autoship volume for your team. Your monthly goal is to get to \$600 in team volume for the month so that leaves \$200 that can come from any of the four of you either in additional Autoship PV, a regular order, or you can bring in a new distributor and their PV will count towards the team volume.

Did you know that if you are on Autoship that your upline may put people under you and you can qualify for bonuses?

Example – Susie has \$125 PV on her Autoship. Her three distributors - Andrea \$110, Gina \$100.00, and Monique \$140.00 = \$475.00 Susie puts in an additional Autoship for \$75 for her friends (they pay retail price of \$100 and Susie gets rewards credit). Monique puts in a regular order for \$65 for a customer (they pay higher retail price and Monique does not get rewards credit). This is a Team Volume total of \$615.

When you and your three distributors reach \$600 in volume (each on \$100 Autoship), you qualify for the \$50 Power of Three Bonus.

The second level of Power of Three is when each of your three distributors reaches \$600 with their own three distributors, they qualify for the \$50 bonus and you qualify for the \$250 bonus.

The third level of Power of Three is when each of the three new distributors has three new distributors each at \$600 volume, they qualify for the \$50 bonus, your three distributors qualify for the \$250 bonus and you qualify for the \$1500 bonus.



If for any reason you miss a month of your \$100 Autoship, you are not eligible for the Power of Three Bonus for that month.

How to use the Autoship to your advantage

There are five different times each month to make an Autoship order: 5th, 10th, 15th, 20th, and 25th. You can have one or multiple Autoship orders for each of those dates if you choose. You will need to call member services at 1-800-411-8151 to cancel your additional Autoship orders after they process when they are a one time order. You do not want to cancel your main Autoship order or you will lose your credits and bonuses! You can change your Autoship date during the month if you need to as long as you process a \$100 Autoship order each CALENDAR month.

If you are using the oils personally (which you should be), order your replacement oils on your Autoship. You can change the order each month as you need to.



Start taking the supplements, they are so good for your body and you get a 40% discount on them when you order them through Autoship, instead of \$118, you get them for \$64.50! (retail price is \$150+), of that \$54.50 is PV. Remember that the supplements require a 90 day (3 month) commitment on Autoship for the reduced price. You can also add the PB Assist to your Autoship for \$19.50 because that is a monthly addition to your supplements. So that would put your Autoship at \$74.00 PV. Multiply this times 2 for two members of your household and that puts you at \$148.00 PV.

If you are selling the oils to customers, order them on Autoship dates and have the customers help with the shipping costs, just let them know when you are placing the order. If you are having a product expo, order your stock on Autoship. You earn Autoship Rewards Credits for each order placed even if it goes to a different address. ****Be careful if you are using a customers credit card for Autoship, make sure to mark the 'RETAIL' option otherwise it will only charge wholesale prices.**

Shipping is through FedEx, and the shipping costs are listed below. Remember this is delivered right to your door and any another address that you specify. If the address is in a state where sales tax applies, then tax will be included in the order as well.

Amount of Order	Ground	2 Day	Next Day
\$0 - \$99	\$8.99	\$11.99	\$24.99
\$100 - \$249	\$9.99	\$12.99	\$27.99
\$250 - \$499	\$10.99	\$14.99	\$28.99
\$500+	\$11.99	\$16.99	\$29.99

If you choose, the only time you should have to place a regular (non-autoship) order is if you are trying to put in an order at the end of the month and there is no Autoship dates left. This way you are ordering through Autoship, earning Autoship Rewards Credit, becoming eligible for Fast Start Bonus and Power of Three Bonus as you grow your team! You can always place a regular order

When you are committed to \$100 Autoship, you may have additional distributors placed on your team by your upline to help boost organizational volume!